**Job Description:**

**Personal and Small Commercial Property and Casualty Insurance Sales Producer**

📍 Location: TBD

⏳ Type: Full-Time

💼 Compensation: Base Salary + Commission ($40,000-50,000 Salary Based on Experience)

**Overview:**
As a Sales Producer, you will be responsible for generating new business in both personal and small commercial lines. You'll build relationships with prospective clients, assess their insurance needs, and provide tailored solutions. This role is ideal for a motivated self-starter who thrives in a fast-paced, team-oriented environment.

**Responsibilities:**

- Prospect and generate new leads through networking, referrals, and marketing campaigns
- Conduct insurance needs assessments and present appropriate coverage options
- Collaborate with account managers to ensure smooth onboarding and servicing
- Meet or exceed sales targets and maintain accurate records in CRM
- Stay up-to-date on industry trends and carrier products

**Requirements:**

- 2+ years of insurance sales experience preferred
- MA P&C License required or ability to obtain
- Strong interpersonal and communication skills
- Self-motivated with a goal-oriented mindset
- Experience with AMS360 and Microsoft Office a plus

## ABOUT DUFFY INSURANCE

Founded in Lynn, MA in 1996 by the late Paul Duffy, Duffy Insurance Agency is a family-run business serving personal and commercial insurance customers throughout Massachusetts. As one of the fastest-growing privately owned insurance agencies in the state, we pride ourselves on offering a flexible customer experience that appeals to both modern and traditional clients. With several locations across Massachusetts and New Hampshire, we are committed to maintaining strong, personal relationships with our customers and our local communities.

Duffy Insurance is a tight-knit Team and we look for team players who are both hardworking and genuinely kind.